



## PRESTIGIOUS AUTO BODY & PAINTING, INC.

264 South Orange Avenue

Goleta, CA 93117

805-964-8900 • FAX 805-683-6646

**From:** Rande Lance ([Randelance@prestigiousautobody.com](mailto:Randelance@prestigiousautobody.com))

**To:** Michael Haydell, Bill Robinson

Happy New Year. sorry it took so long to write, But here it is.....

Where to start? My name is Rande Lance and I'm the paint shop manager/production painter at Prestigious Auto Body in Goleta Ca. A few months ago I converted our shop to water base paint, DuPont Cromax Pro water base paint, and one month later I installed the Nitrothermspray into one of my (2) AFC quad down draft booths.

I've been through a lot of changes in my 28 years of painting, but never in my wildest dreams did I ever think that I would be spraying with Nitrogen!

I have accepted all the changes that have come my way in the painting industry, because a pro must use changes to upgrade his performance to become better at what he does, and these changes have generally made my job easier.

NITROGEN is an exciting change, and not only does it work! But it makes me look better than ever!

My metallics lay out almost perfect, with out spraying the suggested light mist coat over the top.

The hardest metallics are made easy with NITROGEN. My sealers are solvent base and with NITROGEN my drying time is cut in half, that means a lot when with water you have to wait for the sealer to dry completely before applying topcoats Also my sealers are laying down smoother and covering better I assume this is due to the positive charge of the material and negative charge of the surface. With the Nitrothermspray system my sealer is going where it needs to be with less over spray, on the blend panel, less masking is always a time saver.

Clear coating is the most amazing thing to me, I've been spraying for along time, and for me to look at my own work and be amazed at how it looks, is amazing. The high gloss lays down flat, and I mean FLAT!! Color sand and polish what? Even my sides look color sanded and polished.

In the past if you put your clear on to heavy you could get solvent pops, now with NITROGEN there is no problem. Since I've switched to water it's been happening to me, because of using water all of the solvents want to come up, instead of some of it going down into the solvent base mid coat. With the NITROGEN they are gone the bottom line is my work looks better than ever!!

### **Savings!!**

Wow seeing is believing and being the manager as well as the Painter I see the \$ amount and usage. I use a lot less in the NITROGEN booth. A minimum of 20% and some times more.

Since using NITROGEN I've had to cut back on my amount of clear coming out of my gun by 1 full turn on my fluid amount. The positive charge makes more of my clear go to the car, and not turned into unusable over spray. The bottom line is I'm saving \$ and that it makes me look good, in exchange the NITROGEN looks even better!!

### **To make a statement about this product....**

It's the best thing to come my way in 28 years, I'm not getting any younger, and my job keeps getting easier, that means I will last longer!!! The NITROGEN system is a time saver and a big money saver!! For all those new up and coming painters, if you are average you will be better. if you are good you will be great. What's after great? The NITROGEN system will help you exceed and excel into the future, and that means Success!!

The booth that I am using Nitrothermspray is the main money maker and I can't wait to have it installed in the second one.

Thank You,  
Rande Lance