



830 PINE RIDGE ROAD  
GOLDEN, CO 80403  
(303) 225-0854

03-26-08

Dear Mike & Grady:

Our Nitrothermspray (NTS) system has been able to provide the performance and savings that you and your team had originally promoted. We put the system through a robust validation process. The data collected was relatively consistent and stable using different liquids and substrates. It was a challenge but Cindy worked with us through it all and it was a pleasure working with her. The science behind the technology has been proven out.

Our initial interest in the technology was to reduce potential contamination in our finished painted parts. The NTS system has contributed to an overall reduction in contamination and much more. This is achieved in part by reduced overspray and increased transfer efficiency. This is also evident in the reduced wear and tear on our booths with cleaner filters and less maintenance time and expense.

Our savings on liquid has been anywhere from 20-30% depending on the process and liquid used. This represents a significant savings in our manufacturing processes. The quality of finish is also improved and noticeable.

This can also be viewed as having much less impact on the environment. Less filters to throw away, less liquid required, less liquid waste, and less VOC's going into the atmosphere.

Haydell has also provided good training and support for the NTS system as well. Jimmy G. has been able to pass on his experience to our staff and has worked us through the learning curve in the transition from compressed air to NTS. Grady has always responded well with any service requirements and we have a great working relationship.

All in all it has been beneficial to Gunslinger Custom Paint to validate the NTS system into our process.

Sincerely:

Mark J. Pahan  
Quality Manager  
Gunslinger Custom Paint

